

<b>ID</b>	HPU23
<b>STATE ID</b>	ITEM A06
<b>Description</b>	LARGE CREW CAB SRW PICKUP: 9,900 lb. GVWR minimum, 8-foot Straight Side Body, Special Paint, V-8 Engine, Automatic Transmission.
<b>Estimated Quantity</b>	1
<b>Delivery Location/details</b>	Vehicle price with equipment listed above FOB: Iowa Department of Transportation Motor Pool, Ames

	Pricing Configuration #1		Pricing Configuration #2		Pricing Configuration #3	
	Option Order #	Option Price	Option Order #	Option Price	Option Order #	Option Price
<b>Equipment Description</b>						
<b>Base Vehicle Minimum Specifications</b>						
1 Wheelbase: 167-172 inches. 56 inch CA only.	172	\$0.00				\$0.00
2 Engine: V-8, 5.4 - 6.0 liter. STATE: Liters _____ Horsepower _____ Torque _____	Liters 5.4 HP 300 Torque 365	\$0.00			Liters HP Torque	\$0.00
3 Charging system minimums: 100 amp. alternator, 540 CCA battery.	STD	\$0.00				\$0.00
4 Air conditioning w/all required options.	572	\$0.00				\$0.00
5 Interior trim package w/insulating headliner and door panels, dome lamp(s). Full rubber floor covering. Bench seats w/cloth upholstery.	CE	\$0.00				\$0.00
6 Tilt steering column, Automatic speed control.	52N	\$0.00				\$0.00
7 Smokers package, cigar lighter and ashtray, installed.	STD	\$0.00				\$0.00
8 Radio, AM-FM w/internal clock.	STD	\$0.00				\$0.00
9 Power steering.	STD	\$0.00				\$0.00
10 Power windows.	903	\$0.00				\$0.00
11 Power door locks. External key lock cylinders on both front doors or remote keyless entry.	903	\$0.00				\$0.00
12 Power brakes.	STD	\$0.00				\$0.00
13 Wipers, intermittent.	STD	\$0.00				\$0.00
14 Rear axle, anti-spin differential. 4.10 ratio.	X4N	\$0.00				\$0.00
15 Mirrors: exterior trailer tow extendable, interior day/night.	54K	\$0.00				\$0.00
16 Fuel tank(s), highest capacity available.	STD	\$0.00				\$0.00
17 Paint: DOT Orange. GM 9W4, Ford W5684E, Dodge TY5262.	SP101	\$0.00				\$0.00
18 Tires: All-season radial. Full size spare mounted under box.	STD	\$0.00				\$0.00
19 List here: GVWR _____, Gross Payload Capacity _____, Gross Trailer Towing Capacity _____, and Pickup & Trailer Combined Towing Maximum Weight _____.	GVWR 10200 Gross Payload 4200 Gross Trailer 11600 Pickup & Trailer Comb 18000	\$0.00			GVWR Gross Payload Gross Trailer Pickup & Trailer Comb	\$0.00
20 Other options: If an option is not explicitly listed but requires an additional cost, please list this option on this line	44T	\$0.00				\$0.00
21 <b>Required Options (Pricing required for a complete Bid)</b>						
22 N/A	DELIVERY TO AMES	\$30.00				\$0.00
23 <b>Options which may be required</b>						
24 Option Cost: Deduct cost (if any) for choice of standard paint colors.	ANY STANDARD PAINT	\$262.00				
25 Option Cost: E85 FFV engine in lieu of standard above - include all required options and other pertinent information. STATE ALL CHANGES IN DETAIL:	N A					
26						
27 <b>Vehicle Make:</b>	FORD					
28 <b>Vehicle Model:</b>	F350					
29 <b>Vehicle Model Code:</b>	W30					
30 <b>% discount off dealer price (Black Book Invoice) for additional options not stated in specifications:</b>	0.00%					
31 <b>American Made (Yes/No):</b>	Yes					
32 <b>Exact Model Designation and Equipment Package:</b>	610A					
33 <b>EPA Highway (MPG):</b>						
34						
35 <b>Base Price:</b>	\$27,649.80					\$0.00
36 <b>Required Option Price:</b>	\$30.00					\$0.00
37 <b>Fleet Incentive Discount:</b> (Note: Discounts are subtracted from the cost and should be entered as a negative value)	\$0.00					\$0.00
38 <b>Government Discount:</b> (Note: Discounts are subtracted from the cost and should be entered as a negative value)	(\$7,200.00)					\$0.00
39 <b>Other Discounts:</b> (Note: Discounts are subtracted from the cost and should be entered as a negative value)	(\$38.00)					\$0.00
40 <b>Final Price:</b>	\$20,441.80					\$0.00